2019 AT A GLANCE

Second Harvest Northern Lakes Food Bank is the region’s only “food bank” and rescuer of nationally and regionally donated food for distribution to NE Minnesota and NW Wisconsin food shelves, soup kitchens, shelters and other charitable non-profit programs. In addition, we provide food directly to people in need as part of our own direct service programs including our BackPack, Food Shelf, Nutrition Assistance Program for Seniors (NAPS), and Mobile Food Pantry Programs.

FOOD BANK
You helped us provide over 3.8 MILLION MEALS to and through our agency partners

NUTRITION ASSISTANCE PROGRAM FOR SENIORS (NAPS)
You helped us provide over 10,224 BOXES of food to seniors

BACKPACK PROGRAM
You helped us provide over 33,900 BAGS of food to children

FOOD SHELF/MOBILE FOOD PANTRY PROGRAM
You helped us distribute over 900,000 MEALS to individuals and families

BALANCE SHEET

CURRENT ASSETS

Cash & Cash Equivalents $3,872,886
Accounts Receivable $73,966
Inventory $698,889
Prepaid Expense $1,838
Property, Facilities & Equipment $1,902,096
Endowment $361,431
Total Assets $6,911,106

LIABILITIES & NET ASSETS

Accounts Payable $23,158
Accrued Expenses $73,540
Net Assets - Unrestricted $6,558,396
Net Assets - Perm. Restricted $256,012
Total Liabilities & Net Assets $6,911,106
**REVENUE & SUPPORT**

Our healthy revenue allowed us to enhance programs and nourish Northland communities.

<table>
<thead>
<tr>
<th>MONETARY SUPPORT</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$2,250,294</td>
<td>$2,019,307</td>
</tr>
<tr>
<td>Agency Share</td>
<td>$1,009,345</td>
<td>$905,000</td>
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<tr>
<td>Grants</td>
<td>$227,695</td>
<td>$215,896</td>
</tr>
<tr>
<td>Grants</td>
<td>$188,235</td>
<td>$230,897</td>
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<tr>
<td>Other</td>
<td>$198,122</td>
<td>$105,592</td>
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</table>

<table>
<thead>
<tr>
<th>DONATED PRODUCT</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>$8,972,156</td>
<td>$8,825,048</td>
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</table>

<table>
<thead>
<tr>
<th>PURCHASE PRODUCT</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>$663,465</td>
<td>$650,424</td>
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</tbody>
</table>

Total Revenue 2019: $11,259,018  
Total Revenue 2018: $10,932,907

**FOCUSED EXPENSE**

Our focused expense allowed us to target underserved communities ensuring our distribution of food, which equaled 5.2 million meals for Northland individuals and families in need.

<table>
<thead>
<tr>
<th>PROGRAM SERVICES</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donated Product</td>
<td>$11,264,995</td>
<td>$10,794,381</td>
</tr>
<tr>
<td>Direct Food Expense</td>
<td>$8,495,994</td>
<td>$8,757,635</td>
</tr>
<tr>
<td>Personnel</td>
<td>$725,910</td>
<td>$641,768</td>
</tr>
<tr>
<td>Facility &amp; Transportation</td>
<td>$532,782</td>
<td>$477,451</td>
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<tr>
<td>Other</td>
<td>$86,718</td>
<td>$77,779</td>
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</table>

<table>
<thead>
<tr>
<th>MANAGEMENT &amp; GENERAL</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>$169,719</td>
<td>$157,16</td>
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</table>

<table>
<thead>
<tr>
<th>FUNDRAISING</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>$261,863</td>
<td>$235,475</td>
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</tbody>
</table>

Total Revenue 2019: $11,696,577  
Total Revenue 2018: $11,187,019

**EXPENSE BY PROGRAM**

- **Food Bank**: $8,495,994
- **Mobile Food Pantry Program**: $782,888
- **Food Shelf Program**: $1,150,982
- **Nutrition Assistance Program for Seniors**: $698,903
- **BackPack Program**: $136,228

Total Program Expense: $11,264,995
OUR VISION
A hunger-free NE Minnesota and NW Wisconsin.

OUR MISSION
Second Harvest Northern Lakes Food Bank’s mission is to feed the hungry of NE Minnesota and NW Wisconsin.

2019 BOARD OF DIRECTORS

OFFICERS
Patrick Miner, Board Chair
Erin Bradshaw, Board Vice Chair
Mary Berube, Board Secretary
Pam Krall, Board Treasurer

MEMBERS
Kate Dean
Dawn Erickson
Jody Forsythe
Mike Gay
Mike Graves
Jean Maslowski
Tim Mowbray
Dean Peterson
Stacey Peterson
John Vidmar

ANNUAL REPORT 2019

1 IN 9 Northland residents were food insecure

Nearly 1,400 VOLUNTEERS contributed 16,072 hours to help

Over 180 NON-PROFIT PROGRAMS collaborated

Distributing over 6.4 MILLION POUNDS OF FOOD including 1.4 million pounds of fresh produce

And enough food for over 5.2 MILLION MEALS

To feed 44,000 PEOPLE in need