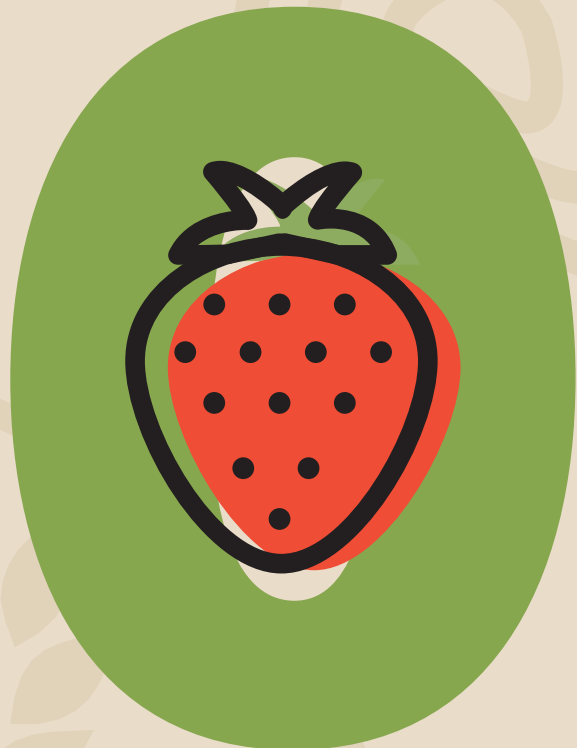


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ANNUAL REPORT



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2020 AT A GLANCE

Second Harvest Northern Lakes Food Bank is the region's only "food bank" and rescuer of nationally and regionally donated food for distribution to NE Minnesota and NW Wisconsin food shelves, soup kitchens, shelters and other charitable non-profit programs. In addition, we provide food directly to people in need as part of our own direct service programs including our Backpack, Food Shelf, Nutrition Assistance Program for Seniors (NAPS), Mobile Food Pantry and our Coronavirus Food Assistance (CFAP) Programs.

OUR PANDEMIC RESPONSE

With the immediate outpouring of financial support at the start of the COVID-19 pandemic, we allocated our resources in the most timely, efficient and effective way to provide an immediate response to those affected. We were significantly impacted by economic and social conditions including a disruption in the nation's food supply chain, required program and service accommodations, a decrease in volunteer support and a high rate of unemployment leading to an increase in demand.

At the date of our report, there still exists certain economic uncertainty. This continued uncertainty has the potential to result in significant impact to our future financial condition and operational results. However, any such future financial impact and duration of such impact cannot be reasonably estimated at this time. It should be noted that our Board of Directors and staff are undergoing a comprehensive Strategic Planning process to address both short and longer term pandemic impact as well as determining our most impactful financial investments related.

OUR RESPONSE INCLUDED:

- a 17% increase in food distribution (1 million meals more than our previous year)
- a 90% increase in food purchases (\$564,000 more than our previous year)
- a 10% increase in operating expense allowing our investment in needed staffing, Personal Protective Equipment (PPE), sanitation and supplies



FOOD BANK

You helped us provide over **4.1 MILLION MEALS** to and through our agency partners

NUTRITION ASSISTANCE PROGRAM FOR SENIORS (NAPS)

You helped us provide over **10,229 BOXES** of food to seniors

BACKPACK PROGRAM

You helped us provide over **33,000 BAGS** of food to children

FOOD SHELF/MOBILE FOOD PANTRY PROGRAM

You helped us distribute over **887,000 MEALS** to individuals and families

CORONAVIRUS FOOD ASSISTANCE PROGRAM

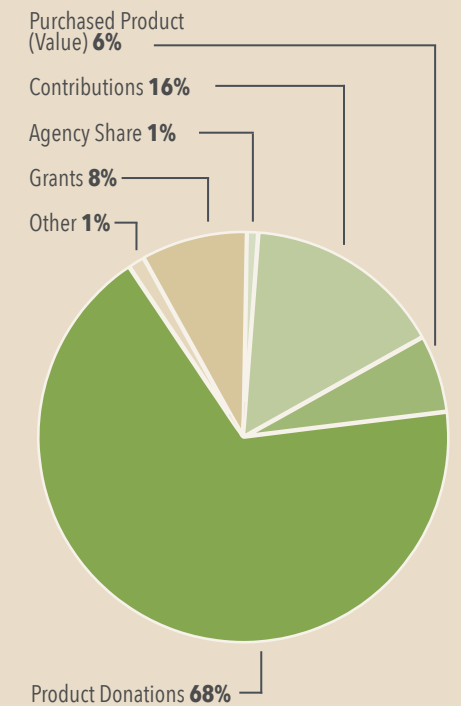
You helped us supply over **640,000 MEALS** to those impacted by the pandemic

REVENUE & SUPPORT

Our healthy revenue allowed us to provide a timely, efficient and effective pandemic response.

	2019	2020
MONETARY SUPPORT	\$ 2,250,294	\$ 4,267,423
Contributions	\$ 1,009,345	\$ 2,543,587
Agency Share	\$ 227,695	\$ 153,013
Grants	\$ 188,235	\$ 1,351,170
Other	\$ 198,122	\$ 219,653
DONATED PRODUCT	\$ 8,972,156	\$ 10,957,777
PURCHASE PRODUCT	\$ 663,465	\$ 1,001,300
Total Revenue	\$ 11,259,018	\$ 16,226,500

BREAK DOWN OF REVENUE & SUPPORT

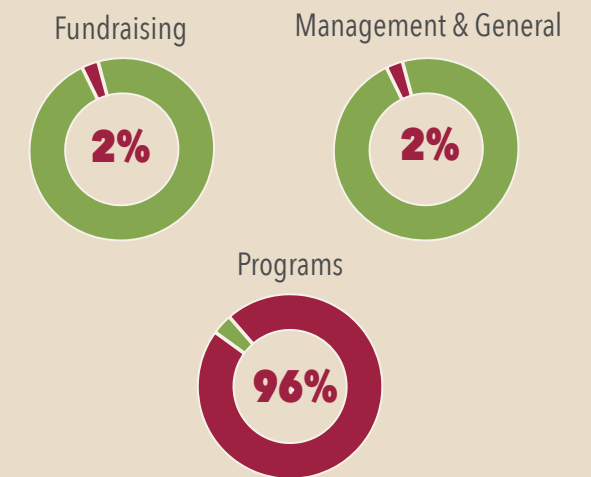


FOCUSED EXPENSE

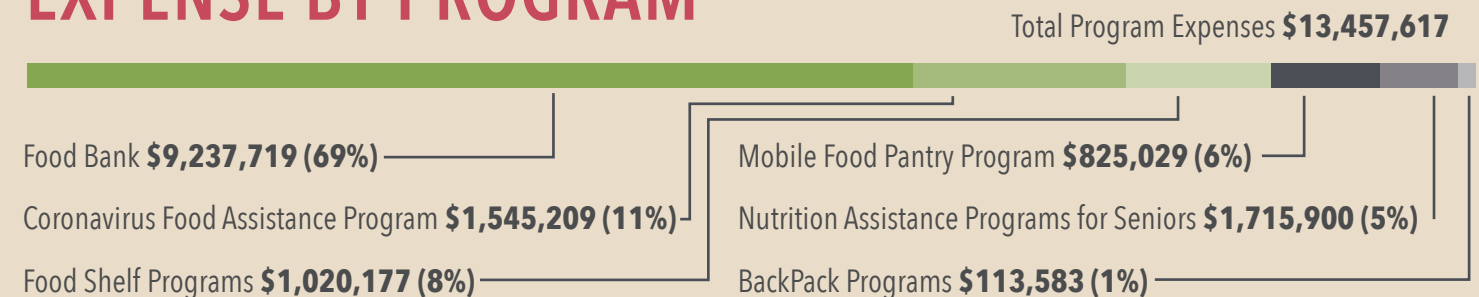
Our focused expense allowed us to increase our food distribution resulting in a record 6.2 million meals for our Northland neighbors at a critical time.

	2019	2020
PROGRAM SERVICES	\$ 11,264,995	\$ 13,457,617
Donated Product	\$ 9,069,942	\$ 10,808,855
Direct Food Expense	\$ 849,643	\$ 1,190,883
Personnel	\$ 725,910	\$ 802,216
Facility & Transportation	\$ 532,782	\$ 558,488
Other	\$ 86,718	\$ 97,175
MANAGEMENT & GENERAL	\$ 169,719	\$ 190,132
FUNDRAISING	\$ 261,863	\$ 317,983
Total Expense	\$ 11,696,577	\$ 13,965,732

BREAK DOWN OF EXPENSES (AS A PERCENT OF TOTAL EXPENSE)



EXPENSE BY PROGRAM





OUR VISION

A hunger-free NE Minnesota and NW Wisconsin.

OUR MISSION

Second Harvest Northern Lakes Food Bank's mission is to feed the hungry of NE Minnesota and NW Wisconsin.

2020 BOARD OF DIRECTORS

OFFICERS

Patrick Miner, Board Chair
Tim Mowbray, Board Vice Chair
Mary Berube, Board Secretary
Pam Krall, Board Treasurer

MEMBERS

Erin Bradshaw
Kate Dean
Dawn Erickson
Jody Forsythe
Mike Graves
Jean Maslowski
Dean Peterson
Stacey Peterson

2020 LEADERSHIP

Shaye Moris, Executive Director
Kevin Bryant, Operations Director
Dan Wilson, Program Director



ANNUAL REPORT 2020

1 IN 6 Northland residents were food insecure

Nearly **1,400 VOLUNTEERS** contributed 13,498 hours to help

Over **135 NON-PROFIT PROGRAMS** collaborated

Distributing over **7.7 MILLION POUNDS OF FOOD** including 1.8 million pounds of fresh produce

And enough food for over **6.2 MILLION MEALS**

To feed **53,350 PEOPLE** in need